

What Zero Networks customers say when we're not in the room

Independent researchers ran 40+ blind interviews with customers, partners, and security experts so they could speak freely. Here's what they said.

10/10

Effectiveness Rating

"...penetration tests against ZN-protected customers are often a complete waste of money."

9.5/10

Criticality Rating

"It's probably the most valuable tool behind a firewall."

30%

Efficiency gain from automation

"We did create an overall great ROI initiative with Zero Networks."

High-value product embedded as a critical security control

“There was not one red team or purple team exercise where we didn't have to disable Zero Networks because testers otherwise can't get anywhere.”

— Zero Networks Customer

Clear ROI, almost no upkeep

“It's almost zero maintenance. I was impressed with the product and decided to keep it, let it run, and simply pay the bill.”

— Zero Networks Customer

Automation and network-layer MFA set Zero apart

“The fact they could apply MFA to any protocol... This was by far the biggest differentiator.”

— Zero Networks Customer

MSSPs want to scale it across their client base

“Very excited to roll this out once through financial to healthcare clients.”

— MSSP customer

	Zero Networks	Legacy segmentation	NACs, VLANs, and network vendors
Time to deploy	Under 3 months	12–18+ months	Often tied to hardware refresh
Agents	Agentless; For customers who require agents, we provide lightweight agent options	On every workload	Usually none, but certificates and setup are required across devices and switches
Policy	Learned and applied automatically	Manual tagging and review	VLANs and heavy admin
Unmanaged, OT and IoT	Covered	Limited where agents can't run	Depends on installed hardware
Who runs it	Your existing team	Costly, dedicated network FTEs	Networking team, at scale

✓ Why Customers Switched to Zero

FINANCIAL SERVICES 500 EMPLOYEES

Left an agent-based tool after a year of manual policy tuning. Rated Zero 10/10 on effectiveness.

FINANCIAL SERVICES 2,500 EMPLOYEES

Had budget approved for another vendor. Switched for easier operation and more accurate automated learning.

MSP 60 CLIENT ENVIRONMENTS

Migrated off agent-based segmentation. Zero is now in its default managed-service package. **No client has removed it.**

“

You don't need somebody you're paying \$400,000 a year. One of your own people with four years of experience can pick it up in a day.

”

Zero Networks Customer

See why Zero Networks customers would choose us again.

Book a demo

ZERO.
Networks